

## OUTLINE FOR END OF SEMESTER PAPER

<b>Description</b>	<b>Page</b>
Title page	1
Executive summary	2
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Reasons why I chose this contract for study	4
Characterize each section or paragraph of agreement according to contract structure framework	5
Description of at least three business priorities of each of the parties, including risk analysis	6
Identify a contentious term worthy of negotiation by the parties	7
Describe and rank negotiation positions of both sides—analysis	8
Select a party and suggest amendments to the contract with reasons	9
Student's choice—you decide how to use this page	10
Ranked and annotated references for your analysis of this agreement including location of such resources	11
What I learned from this course	12
Attached copy of contract for study	13